



**Doing Business in the Middle East:  
Legal Considerations & Successful Strategies**

**Thursday, 22 September 2016**

**9:30 a.m. - 1:30 p.m.**

Georgetown Law  
Gewirz Building, 12<sup>th</sup> floor  
600 New Jersey Avenue, NW  
Washington, DC 20001

<b>Time</b>	<b>Session</b>	<b>Topic</b>	<b>Speakers</b>
09.30 - 10.00	Registration	Tea & coffee - light breakfast and networking	
10.00 - 10.05	Welcome address	<b>Welcome and Introductions of Dean Treanor and Essam Al Tamimi.</b>	Christopher J. Brummer, IIEL Faculty Director & Professor of Law
10.05 - 10.10		<b>Welcome and Introduction of Georgetown Law.</b>	William M. Treanor, Executive Vice President and Dean of the Law Center, Professor of Law, Georgetown Law
10.10 - 10.20		<b>Introduction of Al Tamimi, the Al Tamimi delegation in Washington and regional capabilities. A brief intro into the Middle East &amp; introduction of keynote speaker.</b>	Essam Al Tamimi, Senior Partner, Al Tamimi & Company

10.20 - 10.45 (25 mins)	Keynote address	<b>Setting the stage &amp; macro overview of the Middle East - opportunities / doing business in the region.</b>	David Hamod, President & CEO, National US Arab Chamber of Commerce - Washington
10.45 - 10.50	Master of Ceremonies	<b>Brief introduction of Panel 1</b>	Joyce Utz N'89, L'92, International Legal Consultant & Global Development & Investment Expert
10.50 - 11.50 40 - 45 mins discussion 15 - 20 mins for Q&A	Panel session 1	<b>The Legal Framework and Foreign Investment Landscape</b>  The session will focus on the legal framework for doing business and foreign investment considerations.	<b>Panel moderator:</b>  Ross Leckow, Deputy General Counsel, Legal Department, International Monetary Fund  <b>Panellists:</b> Dr. Andrei Mikhnev, Head of Trade and Competitiveness, Middle East - World Bank Group  James Pickup L'97, President and CEO, Middle East Investment Initiative; General Counsel, the Aspen Institute  Samer Qudah, Partner & Regional Head of Corporate Structuring, Al Tamimi & Company
11.50 - 12.00 (10 mins)	Coffee break		
12.00 - 12.05	Master of Ceremonies	<b>Brief introduction of Panel 2</b>	Joyce Utz N'89, L'92, International Legal Consultant & Global Development & Investment Expert

<p>12.05 - 13.05</p> <p>40 - 45 mins discussion</p> <p>15 - 20 mins for Q&amp;A</p>	<p>Panel session 2</p>	<p><b>Opportunities and Practical Considerations</b></p> <p>The discussion will cover a regional perspective on opportunities, success stories and insight on key considerations.</p>	<p><b>Panel moderator:</b></p> <p>Shaun Donnelly, VP Investment and Financial Services, United States Council for International Business (USCIB)</p> <p><b>Panellists:</b></p> <p>Yaser Dajani, Managing Director, Kroll - Dubai Head Office</p> <p>Bassim Kanaan, LL.M. '03, Deputy Group General Counsel, Saudi Oger Group</p> <p>Andrew Keller, Deputy Assistant Secretary for Counter Threat Finance and Sanctions, Bureau of Economic and Business Affairs, U.S. Department of State</p> <p>Al Larson, Senior International Policy Advisor, Covington</p> <p>Ibtissem Lassoued, Partner, Financial Crime, Al Tamimi &amp; Company</p> <p>Alex Perkins, International Government Affairs - Fiat Chrysler Group, LLC</p>
<p>13.05 - 13.10</p>	<p>Master of Ceremonies</p>	<p><b>Invite Essam onto the stage for the closing remarks.</b></p>	<p>Joyce Utz N'89, L'92, International Legal Consultant &amp; Global Development &amp; Investment Expert</p>
<p>13.10 - 13.20</p>	<p>Closing remarks</p>		<p>Essam Al Tamimi, Senior Partner, Al Tamimi &amp; Company</p>
<p>13:20</p>		<p>Light refreshments</p>	